# Industrial Investment Company

The Industrial Investment Company ("IIC") invests in Egyptian industrial businesses and real estate. Its investment strategy objectives are long term capital appreciation from its industrial assets and a current income from its property investments.

### **Business Investment**

The company has acquired the leading privately owned detergents plant in Egypt, which it leases to Newleet Egypt. Newleet currently has over 20% of the domestic detergent market.

IIC also owns 90% of Universal for Heavy Transport Company. In volume terms, Universal is the leading transport company using heavy trucks in Egypt. It currently leases or owns 51 Mercedes Benz 50 ton trucks and the fleet is less than 18 months old. Demand for freight delivered by heavy trucks is expected to outstrip freight capacity in Egypt in 1999.

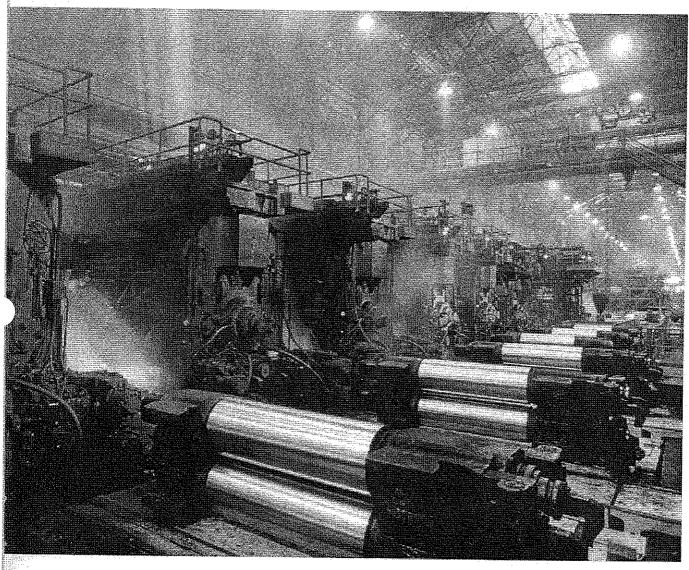
Suez Company for Metallurgic Industries is 49% owned by IIC. Its principal activity is the manufacture of rebars, beams and angles principally for the construction industry. Suez has the capacity to produce 150,000 tons of steel products per annum, and is currently operating at 70% capacity. All the current production is sold into the domestic market.

#### Property Investment

IIC currently owns two real estate properties.

The property on Mohad Street is occupied as a garage and is leased for three years to a travel company on a monthly rental of E£40,000 for year one, with annual rental increases of 10% in years two and three.

The property on Orouba Street is a three storey building, garage and gardens. It is leased for three years to a food company on a monthly rental of US\$60,000 for the first year, also with annual rental increases of 10% in years two and three.



Above A steel rolling mill.
Right Universal for Heavy
Transport Company.



## Board members

## The Executive Board of Directors:

Ramy Lakah	Chairman and CEO
Michel Lakah	Vice-Chairman and CEO
Farouk Hassan	General Manager
Ramy Oda Pacha	Senior Executive Vice President
Mohamed Khadr	Senior Executive Vice President
Abdel Kader Farid	Vice President of Investments
Ismail Abdoun	Chief Financial Officer
Medhat Sobby	Treasurer
Carl Baker	Investor Relations

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The Holding (company to) Financial Investment — token Group is today, he largest private around in Figypt in terms of paids in share capital. The taken Family's tayonement in businesses in Egypt dates here to the 1890's, when it had interests in commodity tracing real estate agriculture and various industrial agreements. In the 1960's the lakeh family because reoference on our dans in the suppliers of medical equipment knoughout bayot and had also acquired interests to the seet industry. During the late 1960's and 1990's the family expand to the terests to include construction activities, realth core sharingement and other adjustrial investments.

The Lakar tarnity's interests were subsequently transferred into Lakar Holdings, which we incorperated as a joint steek company in Navenber 1993 and listed an line Carlo Stack. Exchange: More recently, a humber restructioning has been carned out with the creation of the Lakan Group, complicing live distinct business groupings of leathcare and industrial.

### Lakah Group

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